Poorly coordinated care transitions from the hospital to other care settings cost an estimated $12 billion to $44 billion per year. Poor transitions also often result in poor health outcomes. The most common adverse effects associated with poor transitions are injuries due to medication errors, complications from procedures, infections, and falls.

Providers are focused on improving transitions, due in part to reimbursement changes under the Affordable Care Act. In October 2012, the Centers for Medicare and Medicaid Services (CMS) instituted penalties for facilities with high readmission rates within 30 days of discharge for three conditions: myocardial infarction (heart attack), heart failure, and pneumonia. Hospitals face reimbursement reductions of up to one percent of annual Medicare payments. New payment models, including bundled payments and shared savings programs for Accountable Care Organizations, also create incentives to coordinate transitions and provide care in less intensive settings. CMS is also encouraging outpatient providers to focus on safe transitions through new reimbursement codes issued in 2013. Providers may bill for care transitions services if they see patients within 14 days of discharge from a hospital, skilled nursing facilities (SNF), or rehabilitation facility. Improving care transitions for complex patients moving from hospitals to SNFs, to their own home, or to another setting can result in significant savings while improving patient safety.

This paper summarizes best practices in care transitions and describes successful programs that reduced readmissions and overall costs. The paper also includes an annotated bibliography detailing the research on care transitions (Attachment A) and describes the care transitions programs offered by the University of Michigan Health System and Blue Cross Blue Shield of Michigan (Attachment B). The program descriptions were developed through interviews with key informants in each program, providing greater detail than was available on care transitions programs at other organizations.

Best Practices in Care Transitions

Best practices in care transitions are based on effective programs focusing on transitions from the hospital to home. There is very little research on transitions from the hospital to settings other than the home (such as emergency departments, nursing homes, or home health). Therefore, to date, providers must depend on these best practices in hospital-to-home transitions to inform care transition programs for transitions to SNFs and other post-acute care settings.
The following program elements are described as best practices in the academic literature:

- **Comprehensive discharge planning.** Prior to discharge, hospital staff organize follow-up services and address patients’ financial and psychosocial barriers to receiving needed care, drawing on community resources as needed. Hospital staff call patients one to three days after discharge to address patients’ questions, assess symptoms and medications, and reinforce patient/caregiver education. Discharge planning can be conducted by physicians, care managers, nurses, or pharmacists.²⁻⁷⁻¹¹

- **Complete and timely communication of information.** Clinicians in the hospital send discharge summaries to outpatient providers one to two days after discharge, using standardized formats. Essential information includes diagnoses, test and procedure results, pending tests, medication lists, rationale for medication changes, advance directives, caregiver status, contact information for the discharging physician, and recommended follow-up care.²⁻⁷⁻⁹⁻¹²

- **Medication reconciliation.** Clinicians reconcile medications at each transition (for example, to inpatient, outpatient, or post-acute care). Clinicians check the accuracy of medication lists and dosages, and look for contraindications. Clinicians also assess financial barriers to filling prescriptions and provide medication lists to outpatient providers. Medications can be reconciled by physicians, pharmacists, nurses, or care managers.²⁻⁷⁻¹³

- **Patient/caregiver education using the “teach back” method.** In this method, patients are asked to restate instructions or concepts in their own words. Education can be supplemented by illustrations and written materials at appropriate reading levels. Education focuses on major diagnoses, medication changes, time of follow-up appointments, self-care, warning signs, and what to do if problems arise. Physicians, nurses, care managers, or discharge planners provide education before and after discharge.⁷⁻¹¹⁻¹³

- **Open communication between providers.** Communication occurs between care settings and among multidisciplinary teams within each setting. Responsibilities are clearly defined for the discharging provider and the subsequent provider. The discharging provider confirms that the subsequent provider received the discharge summary and pertinent test results, and responds to questions promptly. Information transfer involves physicians, nurses, care managers, office personnel, and information technology staff.⁷⁻⁸⁻¹⁰⁻¹³

- **Prompt follow-up visit with an outpatient provider after discharge.** Hospital staff schedule follow-up visits prior to discharge. Such visits are generally recommended within seven days of discharge. Providers offer follow-up care, ongoing symptom and medication management, and 24/7 phone access. Physicians, nurses, pharmacists, and/or care managers follow up with patients during office visits, home visits, or by phone.⁷⁻¹⁰⁻¹¹

The research strongly suggests that these best practices create a strong foundation for high-quality, cost-saving care transitions from the hospital to home. Multiple providers can share responsibility for completing each best practice, as long as each provider’s role is clearly defined. A 2009 consensus guideline on care transitions, which was jointly published by six medical professional societies, also indicates that programs should be evaluated using measures that address gaps in care and directly affect quality.¹²

**Successful Programs in the Academic Literature**

Most successful care transitions programs have focused on transitions from the hospital to home, as have almost all of the transitions programs that were evaluated in randomized controlled trials (RCTs)—the gold standard of research. Three of the effective hospital-to-home programs not only reduced readmissions or poor outcomes, but also reduced costs. Each of these programs incorporated most of the best practices in care transitions, and each has been implemented by providers nationwide.

- **The Care Transitions Intervention.** This intervention was conducted in a large integrated delivery system in Colorado from 2002 to 2003. Advanced practice nurses met with high-risk elderly patients prior to discharge, then conducted one home visit and three phone calls over four weeks following discharge. The intervention reduced readmissions within 30 days by 30 percent and readmissions within 180 days by 17 percent, and had an estimated 15 percent net savings ($390 per patient) in total hospitalization costs six months after the intervention. Program costs were factored in to the net savings estimate.¹³

- **The Transitional Care Model.** This intervention was conducted in six academic and community hospitals in Philadelphia from 1997 to 2001. Advanced practice nurses provided a minimum of eight home visits to high-risk
elderly patients for three months, and were available by phone seven days a week. The intervention reduced the readmission rate after one year by 36 percent, and net costs fell by 38 percent ($4,845 per patient) in the year after discharge. Program costs were factored into the net savings estimate.14

- **Project RED (Re-engineered Discharge).** This intervention was conducted at the Boston Medical Center from 2003 to 2004. Nurse discharge advocates met in-person with patients before their discharge, made follow-up appointments with primary care physicians (PCPs), and sent discharge summaries to PCPs. Pharmacists called patients two to four days after discharge to review medications and communicated problems to PCPs. The intervention reduced the combined rate of 30-day readmissions and emergency department (ED) visits by 30 percent. Total health care spending in the 30 days after discharge dropped by 34 percent ($412 per patient) before deducting the cost of the intervention. The authors do not estimate net savings, but estimate the staff time required for the intervention as a half-time nursing position and a 0.15-time pharmacist position.14

These three programs are widely considered to be best practices because they are the only programs that reduced both readmissions and total costs in RCTs.2,3,6,11 Additional hospital-to-home transition programs improved patients’ outcomes, but did not evaluate costs.15 In a 2012 systematic review of RCTs focused on transitions from the hospital to home, at least one outcome measure showed improvement in 26 of the 35 RCTs.19

There is little high-quality research on care transitions between settings other than the hospital to home. Only one RCT evaluated a program focused on transitions from the hospital to long-term care (LTC) facilities. There are no RCTs evaluating other types of care transitions from hospitals to alternative post-acute care settings, such as nursing homes, rehabilitation facilities, or home care. In the program that addressed transitions to long-term care, a pharmacist coordinated care and reconciled medications for patients entering a LTC facility for the first time. The program improved patients’ pain management during the eight weeks of follow-up, but had no impact on patients’ use of hospital services.16

No research to date explicitly evaluates care transitions for patients eligible for both Medicare and Medicaid (known as dual eligibles).5 Because many dual eligibles live in LTC facilities, the one RCT addressing long-term care provides the best available evidence for this population. Care management programs for patients living in nursing homes may also suggest effective care transition strategies for dual eligibles. One such program is Evercare, an enhanced primary care initiative staffed by nurse practitioners. By providing additional primary care visits to patients at risk of admission or readmission, the program reduced the hospitalization rate of Evercare enrollees by 50 percent compared to two control groups. The program’s estimated annual savings was $103,000 per nurse practitioner.6,17

Several successful programs used technology to improve health outcomes. In the 2012 systematic review of RCTs focused on hospital-to-home transitions, five RCTs were based on computer-generated communication between providers in different settings. The programs generally used electronic health records to share discharge summaries or used health information exchanges to provide real-time discharge notifications.15 One of the effective RCTs used telemonitoring to reduce the combined rate of readmissions and ED visits in the year after discharge.15,22 Telemonitoring involves patients’ regular use of devices like scales or blood pressure cuffs that send the results electronically to health care providers, allowing for quick intervention if the results raise red flags. However, telemonitoring and phone-based interventions generally did not reduce readmissions for high-risk elderly patients, particularly when implemented alone.5,7,19,21 This research suggests that enhancing electronic records and information exchanges can facilitate safe transitions, but the impact of telemonitoring is less clear.

Care transitions interventions have the greatest impact on high-risk patients, especially those with modifiable risks like diabetes and obesity.7 It is difficult to accurately identify high-risk patients using current risk stratification software and methodologies.2 However, two tools are recommended in the academic literature: the LACE model (length of stay, acuity of admission, comorbidities, and ED use) and the 8Ps Risk Assessment Tool.2 The LACE model was validated for inpatient care,22 and was adapted for outpatient providers in 2013 by the Michigan Primary Care Transformation Demonstration.23 The 8Ps model was developed by Project BOOST, a care transitions model piloted in hospitals nationwide. This tool includes both clinical and psychosocial variables.24

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Care Transitions: Best Practices and Evidence-based Programs
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Conclusion

Safe care transitions from the hospital to other settings are essential to providing high-quality patient care and reducing avoidable readmissions. Providers and payers are increasingly investing in care transition programs, due in part to reimbursement changes under the Affordable Care Act that reward high-quality care. Best practices in hospital-to-home transitions can inform current and future initiatives, and health systems can also implement one of the three care transitions programs shown to reduce readmissions and costs. More research is needed on care transitions between hospitals and other settings, such as SNFs and home health care, which present further opportunities to increase both quality and savings.

Author: Theresa Dreyer, MPH
Attachment A: Annotated Bibliography


This systematic review of interventions to reduce 30-day readmissions included randomized controlled trials (RCTs), cohort studies, and pre-post studies without control groups. Five of the 16 RCTs demonstrated statistically significant reductions in readmission rates. Nine of 20 cohort studies also had statistically significant improvements in readmissions, as did two of the seven pre-post studies without control groups. Four of the five effective RCTs included post-discharge phone calls and patient-centered discharge instructions, which are detailed documents tailored to patients’ health literacy, health needs, and social circumstances. The fifth effective RCT involved comprehensive discharge planning. The authors recommend including post-discharge calls, tailored discharge instructions, and comprehensive discharge planning in care transition interventions, and suggest that transition coaches are an additional promising component. The authors state that interventions with multiple evidence-based components are most likely to be effective.


This article identifies best practices in transitions from the hospital to other settings. Best practices include: medication reconciliation; patient and family member education using the “teach back” method; involvement of interdisciplinary teams; arrangement of appropriate post-discharge services (including primary care follow-up visits, medications, and home care); preparation of a complete discharge summary within 48 hours of discharge (including current medications, test results, and treatment summary); and confirmation from the primary care physician (PCP) that the discharge summary was received.

The authors describe tools to identify high-risk patients, including the LACE model (length of stay, acuity of admission, comorbidities, and emergency department use) and the 8Ps Risk Assessment Tool, which incorporates both clinical and psychosocial factors. The article also outlines recommended processes for medication reconciliation, discharge summaries, and patient education.

The authors also discuss barriers that contribute to post-discharge complications. These include lack of time, work pressure and routines, the prioritization of clinical care rather than discharge tasks, lack of communication between hospitals and PCPs, and sudden transfers or transfers on weekends. For patients, barriers to completing appropriate follow-up care with a PCP include severity of illness, transportation, financial concerns, provider access, and insufficient education at discharge.


Ineffective care transitions accounted for a large proportion of the estimated $25 billion to $45 billion wasted health care spending in 2011. This article highlights two care transition models adopted by more than 700 organizations nationwide: Eric Coleman’s Care Transitions Intervention and Mary Naylor’s Transitional Care Model. Care transitions are a priority for many health systems due to reimbursement changes under the Affordable Care Act. These include: shared savings programs for Accountable Care Organizations; reduced Medicare and Medicaid reimbursement for hospitals with high readmission rates; and additional payment to outpatient providers for care transition services.


This article summarizes the adoption of new Current Procedural Terminology billing codes by the Centers for Medicare and Medicaid Services (CMS) in 2013. These codes reimburse physicians with bundled payments for managing patients’ care transitions to home from hospitals, rehabilitation facilities, or skilled nursing facilities (SNFs). Physicians are compensated for providing a follow-up visit within 14 days after discharge in addition to specified non-face-to-face care-transitions services.
CMS estimates that it will pay $600 million for care transition services in 2013, primarily to PCPs, who will receive a seven percent increase in Medicare payments on average.


This article identifies 21 RCTs of transitional care interventions for chronically ill patients in the United States. Eight of the 21 studies reduced 30-day readmissions for all causes, and, of these, three also reduced readmissions through six and 12 months. None of the 21 interventions targeted people eligible for both Medicare and Medicaid (dual eligibles). The authors highlight the two most effective types of interventions:

- Multicomponent interventions that reduced readmission rates by incorporating comprehensive discharge planning, patient-directed goal setting, individualized care planning, educational and behavioral strategies, and clinical management
- Telehealth interventions that reduced the time to the first readmission (but not 30-day readmission rates) by using daily home videophone or phone monitoring, biometric transmission, self-care instruction, and symptom management

Only two studies included economic analyses that accounted for the majority of relevant costs and savings (including readmissions, emergency department visits, unscheduled physician visits, visiting nurses, and intervention costs). These estimated nearly $3,000 in Medicare savings at six months and $5,000 at 12 months.


This article evaluates the evidence on care transitions among patients receiving long-term care (LTC). The authors drew from care transitions research among chronically ill elderly adults, because there is limited research specific to the LTC patients. To improve transitions from hospital to LTC facilities, the authors recommend Coleman’s Care Transitions intervention and Naylor’s Transitional Care Model, as described below in items 11 and 13. The authors also highlight the Evercare model, which may reduce preventable hospitalizations among elderly people living in nursing homes (described below in item 17).


This article proposes best practices for developing creative strategies to reduce 30-day readmissions at minimal up-front cost, based on evaluated interventions and clinical experience. For health systems that cannot make substantial initial investments, the authors recommend the following best practices:

- **Match the intensity of the intervention to patients’ risk of readmission.** Target intensive interventions only to high-risk patients. While existing risk stratification models had limited predictive power, the best approaches incorporated both clinical and psychosocial data.
- **Avoid common but unproven interventions.** These include routine post-discharge calls, inpatient clinical pathways (standardized care plans for a given diagnosis), telemonitoring and care management that is not intensive and locally deployed. Evaluations of these interventions show mixed or negative results, particularly when the interventions were used in isolation.
- **Use interventions with long-term impacts.** Some care transition models show clinical impacts six months post-discharge (such as Naylor’s model), which would be needed if CMS changes the 30-day readmission metric for quality of care transitions.
- **Create an effective team prior to selecting interventions.** Staff should be local, highly skilled and well trained; should adhere to proven models; and should seek mentorship from successful groups.
- **Focus on previously unrecognized high-risk patient populations.** The authors identify four groups of high-risk patients for whom few evidence-based interventions exist: (1) patient discharged with pneumonia, psychiatric disease, renal failure, or metabolic disturbances; (2) patients with congestive heart failure and comorbidities; (3) patients discharged from acute care to SNFs; and (4) patients discharged into the care of family caregivers.

This article outlines the Project RED (Reengineered Discharge Process) intervention, which addresses the modifiable components of care transitions from the hospital to home. The authors detail the initiative’s guiding principles and operational tasks, and discuss the research supporting each feature.


This article reviews evidence-based transition strategies for hospitalists, including: enhanced care coordination with outpatient physicians, medication reconciliation, establishment of follow-up care, and physician-patient communication. The authors outline specific tasks to improve each of these domains.


This report outlines the role of ambulatory care providers in ensuring safe transitions from the hospital to home, based on recommendations from an expert panel convened by the American Medical Association. The panel reached consensus on five tasks required for safe transitions, which generally should be enacted by outpatient providers: patient assessment (before and after discharge, if possible); patient goal setting to informs the care plan; coaching in self-management; medication management; and care coordination. The guiding principles for these tasks should be care that is patient-centered, collaborative, structured, iterative, and flexible. The report includes recommendations on ways to accomplish these tasks, including tools and patient education strategies. The panel notes that inadequate communication between clinicians in different care settings and misaligned financial incentives were systemic issues that often impede high-quality transitions.


This RCT of the Transitional Care Model developed by Mary Naylor at University of Pennsylvania demonstrates the effectiveness of hospital-to-home care transitions in reducing readmissions. Results include a 36 percent drop in the one-year readmission rate and a 39 percent cost reduction per patient ($4,845) one year after patient discharge. The program enrolled 239 high-risk, high-cost elderly patients. On average, patients were 76 years old and had more than six chronic conditions. Advanced practice nurses (APNs) provided a minimum of eight home visits over three months and were available by phone seven days a week. APNs collaborated with PCPs to develop care plans, coached patients in self-management and red-flag symptoms, reconciled medications, and coordinated care between providers. This intervention is one of the most widely implemented care transition models nationwide, along with Eric Coleman’s Care Transition Intervention and Project RED.


These consensus standards outline best practices in care transitions from the hospital to outpatient care. The guidelines recommend care transitions that incorporate the following elements:

- One coordinating clinician should have responsibility for timely and complete information transfer between the discharging provider and the next provider that cares for the patient, using infrastructure that is secure, standardized, and available to all providers and patients (which can be accomplished through electronic health records);
• Care plans with thorough data sets (including medication list, test results, follow-up care, advance directives, physician contact information, and patient’s caregiver and cognitive status);
• Handoffs of responsibility between providers, with the discharging provider retaining responsibility for patients until the next provider confirms receipt of the care plan;
• Community standards for care transitions based on national guidelines and best practices; and
• Evidence-based metrics for evaluating the quality of care transitions.


This RCT of University of Colorado’s Care Transition Intervention developed by Eric Coleman demonstrates the savings potential of hospital-to-home care management interventions. Results include a 30 percent reduction in 30-day readmissions, 17 percent reduction in 180-day readmissions, and 15 percent drop in average patient costs. The intervention was conducted in a large integrated delivery system in Colorado and enrolled 750 high-risk elderly patients being discharged from the hospital. Advanced practice nurses met with patients in the hospital, then conducted one home visit and three phone calls over four weeks following the patient’s discharge. APNs developed care plans with PCPs, coached patients in self-management and red-flag symptoms, reconciled medications, and coordinated care between providers. This model is one of the three most highly regarded care transitions interventions nationwide, along with Mary Naylor’s Transitional Care Model and the Project RED model, and has been successfully implemented by both health systems and private payers.


This RCT of the Project RED intervention showed statistically significant reductions in the rate of combined 30-day readmissions and emergency department (ED) visits, which fell by 30 percent. The RCT also demonstrated statistically significant increases in the number of patients who had follow-up PCP visits and felt prepared for their discharge. Total health care costs in the intervention group were approximately 34 percent lower than in the control group (a savings of $412 per patient), based on savings from ED visits and inpatient visits, even after accounting for additional spending on primary care services. The total savings for all of the 749 participants was $149,995. The cost-saving estimates did not include the intervention costs, which required a half-time nursing position and a 0.15-time pharmacist position. The authors believe that less time would be required if these functions were integrated within a health system’s protocol, particularly if the system’s electronic health records could produce the discharge summary.

The intervention consisted of a nurse discharge advocate who met with patients and families in person prior to discharge. Nurses coached patients on self-care using the “teach back” method, conducted comprehensive discharge planning, reconciled medications, and provided patients with written materials on their diagnoses, medications, test results, signs of worsening symptoms, and physician contact information. Nurses also made follow-up appointments with patients’ PCPs, and provided PCPs with a copy of the discharge information. Pharmacists called patients two to four days after discharge to review medications and address and problems. Any issues or changes to the medications were communicated to the patients’ PCPs.


This article systematically reviews RCTs of care transition interventions from the hospital to home. Of the 36 articles included in the review, 25 demonstrated statistically significant improvement in at least one outcome. Nearly all interventions described multicomponent interventions. Twenty-six of the studies incorporated aspects of care management (such as case managers, liaisons, or multidisciplinary teams), of which 19 showed statistically significant improvements in at least one outcome measure. Measures included hospital use, continuity of care, patient status, medical errors, and use of primary care. The successful interventions included at least one of the following elements: medication reconciliation; discharge planning; involvement of both hospital and primary care staff in follow-up; electronic tools to generate quick, clear, and structured discharge summaries; electronic discharge notifications; clinical decision support; scheduling of follow-up care; post-
discharge call to determine the status of follow-up care; or PCP access to web-based discharge information. Effective medication reconciliation was conducted by pharmacists and other clinicians. The most common statistically significant outcome was reduced hospital use, including readmissions. Interventions were highly heterogeneous and there was no single intervention component that consistently improved care transitions.


This RCT, which included 110 patients, evaluated whether a pharmacist coordinator could improve health outcomes for elderly adults entering a LTC facility for the first time following hospital discharge. The intervention consisted of medication reconciliation, prompt discharge summaries, and case conferences with physicians and pharmacists. When all patients were analyzed at eight weeks after discharge, including those who had died during this time, the only statistically significant impact was less worsening pain in the intervention group compared to the control group. When the analysis excluded those who died in the eight weeks after discharge, the intervention also reduced hospital usage (combined ED visits and readmissions).


This quasi-experimental study evaluates the Evercare program, an enhanced primary care initiative provided by nurse practitioners (NPs) for HMO enrollees living in nursing homes. Evercare employs nurses to provide primary care in nursing homes and communicate with PCPs and caregivers. Nursing homes also receive higher reimbursement if they provide care to patients who would otherwise be hospitalized. Hospital utilization by Evercare enrollees was compared to two control groups: residents in the same nursing homes who were not enrolled in the program and residents at nursing homes that had no Evercare enrollees. Evercare enrollees had a hospitalization rate half that of the two control groups, and saved an estimated $103,000 per NP annually, after accounting for NP salary costs.


This RCT of telemonitoring among 460 Italian heart failure patients showed statistically significant reductions in readmissions due to heart failure and all causes within one year after discharge. Participants had an average age of 57, were enrolled prior to discharge from a hospitalization related to heart failure, and were given a telemonitoring device. Nurses provided phone appointments every seven to 15 days, and were available by phone 24/7. The nurses assessed patient symptoms, health behaviors, and medication adherence, and reinforced patient education. The intervention group had 33 percent fewer readmissions related to heart failure during the study year, but the difference in rates did not occur until 100 days after discharge. The total readmission rate for all causes was 30 percent lower in the intervention group compared to the control group. Mean costs per readmission were lower in the intervention population, by a statistically significant 35 percent.


This systematic review examines the impact of telemonitoring on patients with pulmonary conditions, diabetes, hypertension, and cardiovascular diseases. The authors found 65 studies that fit their inclusion criteria, approximately one-third (35 percent) of which were randomized and had a control group. The authors conclude that telemonitoring does not consistently improve patient outcomes for any of the four diseases. However, there is consensus that telemonitoring reliably provides high-quality data, and that such interventions generally have high patient satisfaction. Several studies reported improved patient self-management and quality of care, particularly for pulmonary conditions and diabetes, but these effects were minimal or inconclusive for cardiac conditions. The majority of studies on cardiac and pulmonary diseases reported reduced admissions, readmissions, ED visits, and/or length of stay, but these results were less consistent for diabetes telemonitoring. Only one study presented a comprehensive cost-benefit analysis of telemonitoring compared to usual care,
which found a 15 percent savings ($355 per patient) for telemonitoring for patients with pulmonary conditions compared to traditional home care.


This RCT found that telemonitoring for 205 high-risk elderly patients with multiple comorbidities did not improve hospitalization or ED visit rates compared to usual care. Study patients had a mean age of 80.3 years and multiple comorbidities. The telemonitoring device had real-time videoconferencing capability in addition to biometric monitoring of patients’ weight and blood pressure. Nurses contacted patients if red-flag symptoms arose, and communicated with providers as appropriate. Usual care included standard discharge planning, including a call one business day after discharge and phone access to nurses. The intervention group had no statistically significant reductions in hospitalizations, ED visits, or total hospital days, but did have statistically significantly higher mortality rates (reasons unknown). These results confirm earlier research findings demonstrating that telemonitoring alone is ineffective for high-risk elderly patients with multiple comorbidities.


In contrast to Koehler and colleagues, this RCT found that telemonitoring did not reduce readmissions among 1,653 high-risk patients who were recently hospitalized for heart failure (mean patient age of 61). The intervention included a phone-based interactive voice response system that collected daily information on patients’ symptoms and weight, which was reviewed by clinicians. There were no statistically significant differences in rehospitalization rates (for all causes or for heart failure), mortality, number of days in the hospital, or number of hospitalizations.


This prospective cohort study (N=4812) validated the predictive power of the LACE index. The index was able to accurately distinguish low- and high-risk patients and predict outcome risk.


Marie Beisel described the key elements of the Michigan Primary Care Transformation demonstration’s approach to care transitions. Nurse care managers contact patients 24 to 48 hours after discharge, and schedule an outpatient follow-up visit within two weeks. During the call, care managers also conduct medication reconciliation, assess barriers that patients may face in performing self-care, and determine whether the appropriate follow-up care is in place (such as home care or necessary medical equipment). This process depends upon prompt notification from the discharging facility.


This site describes the literature supporting the 8Ps Risk Assessment Tool, a component of the Project Boost initiative. This initiative is a care transition model being piloted by providers nationwide—including 22 pairs of health systems and POs in Michigan that have partnered with BCBSM to implement this model—but no rigorous evaluation has been conducted to date. The 8Ps stand for problem medications, psychological factors, principal diagnosis, polypharmacy, patient support, prior hospitalization in the past 6 months, and palliative care.

This article describes the early results of the Subacute Care Service (SACS) pilot at UMHS for high-risk medical and surgical patients discharged to SNFs. The program consisted of physicians and NPs employed by UMHS who worked in designated SNFs to care for discharged UMHS patients. Discharging physicians had confidence in the quality of care offered by the UMHS care team in the SNF, often leading to earlier inpatient discharge. Physicians and NPs in the SNF used the UMHS laboratory and documented patient care in the system’s electronic health records, allowing discharging physicians to monitor patient progress and test results in real time. To avoid delays in medication upon discharge, the first doses could be acquired from the UMHS pharmacy. This model encouraged earlier discharge from the SNF to home, because the providers were salaried, rather than receiving the usual per diem payment. Upon discharge from the SNF, patients were given a comprehensive discharge packet, and physicians and NPs continued to work closely with home care providers until the patient’s PCP took responsibility for ongoing management. Early results indicated that this model reduced hospital length of stay for medical and surgical patients, justifying UMHS’ financial investment in SACS.
**Attachment B: Care Transition Program Summaries**

**University of Michigan Health System (UMHS)**

**Established Care Transitions Programs**

<table>
<thead>
<tr>
<th>Program</th>
<th>Patient Call-Back Program, Complex Care Management Program</th>
<th>Care Navigator Program, UMHS Ambulatory Care Services</th>
<th>Subacute Care Services (SACS)(^{25})</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provider</td>
<td>UMHS inpatient units and the emergency department (ED)</td>
<td>UMHS primary care practices</td>
<td>UMHS, 4 Skilled Nursing Facilities (SNFs)</td>
</tr>
</tbody>
</table>
| Patient Population | Patients with recent admission or ED visit, who have:  
- Medicare  
- Blue Cross Complete  
- Washtenaw Health Plan  
- No insurance  
Excludes UMHS medical home and low-risk patients. | All UMHS medical home patients with inpatient admission or ED visit. | All complex patients discharged to affiliated SNFs (both surgical and medical). |
| Primary Goal | Prevent admissions/ readmissions | Prevent admissions/ readmissions | Prevent readmissions; promote early inpatient discharge |
| Description | Social workers and paraprofessional medical staff call patients 1–3 days post-discharge/ED visit to assess whether they:  
- Received/understand discharge instructions  
- Acquired/understand new medications  
- Have follow-up outpatient care scheduled  
- Received home health services  
- Have adequate caregiver support  
- Face barriers (including financial and transportation issues)  
Staff address barriers by coordinating with discharging clinicians and community services. | Nurse Care Navigators use the Michigan Primary Care Transformation model to improve hospital-to-home transitions:  
- Call patients 24–48 hours after discharge  
- Conduct medication reconciliation and assess follow-up needs by phone  
- Schedule outpatient visit within 2 weeks of discharge  
- Offer complex care management to the highest-risk patients  
Process depends upon prompt notification from discharging facility. | Geriatricians and nurse practitioners conduct daily rounds in privately owned SNFs:  
- SACS physicians focus on safe transitions from SNF to home  
- SACS physicians have salaried positions to avoid financial incentive to increase services or length of stay  
- Inpatient physicians can monitor labs through shared electronic health records  
NPs provide patients with:  
- Discharge summary (appointments, updated medications, SACS contact info)  
- Coordination of follow-up care with primary care physician (PCP)/home health  
- Anticoagulant management until PCP assumes responsibility |

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### New Care Transitions Programs

<table>
<thead>
<tr>
<th>Program</th>
<th>ED Care Management</th>
<th>Inpatient Care Management</th>
</tr>
</thead>
<tbody>
<tr>
<td>Provider</td>
<td>UMHS ED</td>
<td>UMHS Inpatient Units</td>
</tr>
<tr>
<td>Patient</td>
<td>All patients with viable outpatient alternative to admission or observation care</td>
<td>All inpatients</td>
</tr>
<tr>
<td>Population</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Primary Goal</td>
<td>Prevent admissions/readmissions</td>
<td>Prevent readmissions</td>
</tr>
<tr>
<td>Description</td>
<td>ED care managers will:</td>
<td>Clinical care manager and social worker teams:</td>
</tr>
<tr>
<td></td>
<td>- Avoid unnecessary admissions by arranging outpatient care and links to community resources (such as prompt PCP or home care follow-up)</td>
<td>- Provide discharge planning</td>
</tr>
<tr>
<td></td>
<td>- Create care plans for chronic ED users</td>
<td>- Coordinate care with outpatient providers</td>
</tr>
<tr>
<td></td>
<td>- Provide discharge planning</td>
<td></td>
</tr>
<tr>
<td></td>
<td>- Coordinate care with outpatient providers</td>
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<tr>
<td></td>
<td>UMHS introduced ED Care Management in October 2013.</td>
<td>Model piloted in July-August 2013, launched in all Women’s &amp; Children’s Units in September 2013, and will be introduced in all remaining inpatient units in November 2013.</td>
</tr>
</tbody>
</table>
### Blue Cross Blue Shield of Michigan (BCBSM) & Blue Care Network (BCN)

#### BCBSM Collaborations to Improve Care Transitions

<table>
<thead>
<tr>
<th>Program</th>
<th>Michigan Transitions of Care Collaborative</th>
<th>Health Information Exchange (HIE) Notification System</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participants</td>
<td>BCBSM, 24 Michigan health systems, and 24 physician organizations (POs)</td>
<td>BCBSM, Michigan Health Information Network (MiHIN) Shared Services and Michigan providers</td>
</tr>
<tr>
<td>Patient Population</td>
<td>All members seen by participating providers</td>
<td>All members with recent admissions, discharges and transfers (ADT) or ED visits in Michigan</td>
</tr>
<tr>
<td>Primary Goal</td>
<td>Improve hospital-to-home transitions</td>
<td>Improve transitions between providers</td>
</tr>
</tbody>
</table>
| Description | BCBSM is assisting providers in implementing the BOOST initiative. In this model, specific units within health systems partner with PO specialty teams. BCBSM assists by:  
- Providing clinical mentoring (in-person and by phone)  
- Offering financial incentives that cover implementation costs  
- Coordinating data collection/analysis  
The BOOST model uses best practices in care transitions, but has not yet been rigorously evaluated (see Attachment A, item 24 for more detail). | BCBSM is working with MiHIN to launch a statewide, all-payer HIE that would:  
- Receive daily notifications from all Michigan hospitals on ADT and ED visits  
- Provide daily notifications to POs on their patients’ ADT and ED visits (based on PO patient lists)  
- Collaborate with regional HIEs to create uniform statewide system  
BCBSM may begin offering participation incentives to providers on January 1, 2014. |

#### BCBSM & BCN Care Transitions Programs that Contact Members Directly

<table>
<thead>
<tr>
<th>Program</th>
<th>BCBSM: Care Transitions to Home (Medicare Advantage &amp; Commercial Plans)</th>
<th>BCN: Discharge Planning</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internal/Vendor</td>
<td>Internal BCBSM program</td>
<td>Internal BCN program</td>
</tr>
</tbody>
</table>
| Patient Population | Medicare Advantage targets the top 60% of high-risk members with recent admission:  
- Identified by Medicare risk scores and high-risk diagnoses (for example, chronic obstructive pulmonary disease)  
- Cancer excluded (referred to Oncology Management)  
Commercial targets the top 19% of high-risk members with recent admission:  
- Identified by risk score  
- Maternity and mental health excluded | High-risk members with recent discharge (all ages), targeting those with:  
- Cancer  
- Transplants  
- Chronic kidney disease/pre-dialysis  
- Chronic progressive conditions (including Crohn’s, HIV, and multiple sclerosis)  
- High-risk pregnancies |
<table>
<thead>
<tr>
<th>Program</th>
<th>BCBSM: Care Transitions to Home (Medicare Advantage &amp; Commercial Plans)</th>
<th>BCN: Discharge Planning</th>
</tr>
</thead>
<tbody>
<tr>
<td>Primary Goal</td>
<td>Prevent readmissions</td>
<td>Prevent readmissions</td>
</tr>
</tbody>
</table>
| Description | Nurses call members and clinicians to provide:  
- Medication reconciliation  
- Access to services (such as home care and durable medical equipment)  
- Coaching on signs of worsening symptoms  
- Assistance making follow-up PCP appointment (establishing PCP for those without one)  
- Triage for referral to other programs  
- Assessment of caregiver support | Nurses call high-risk patients to offer:  
- Assistance making follow-up appointments  
- Access to services (such as home care and durable medical equipment)  
- Medication reconciliation  
- Referral to case management and behavioral health services | High-risk patients called up to 6 times:  
1. When member is in the hospital, if possible (in-person visit provided instead at 2 high-volume hospitals with onsite BCN nurse)  
2. Within 48 hours of discharge  
3. Again 3–4 days post-discharge  
4. Up to 3 more times |
| Duration | 30 days post-discharge | 34 days post-discharge |